

Introducing
**The Financial
Services Club**





The Financial Services Club, affectionately known as the FSClub, is a place.

A place to meet the most influential people, shaping the future of banking and insurance.

A place to push financial market agenda's, under Chatham House Rules.

A place to informally network and make friends with colleagues in firms relevant to you.

A place to think, learn, understand, be educated and find solutions.

The FSClub is your place.

The fastest changing markets are the financial markets but no-one knows the future of these markets. That is why the Financial Services Club, affectionately known as the FSClub, was created in 2004 to address the need to understand more about the future of companies who serve the financial markets.

Meeting regularly in London, Dublin and Vienna, the FSClub brings together hundreds of leading figures from banks, insurers, technology providers and consultancies, to debate and discuss the future of financial services.

The format varies from dinners and debates to keynotes and buffet, with the intention being that this is not just a conference or events group, but a network, a Club.

Each meeting has a prestigious speaker, or speakers, who address the gathering in either keynote format, or in a panel or debate. There are regular debates on the future of financial services, such as:

- This House believes that Fraud will never be beaten (motion carried unanimously);
- This House believes that Regulations are beneficial (house was divided); and
- This House Believes that the next major banking channel will use video technologies (motion narrowly rejected).

All meetings are summarised with presentations available through the FSClub's websites: www.fsclub.co.uk, www.fsclub.ie, and www.fsclubcee.com.

The FSClub ... it's all you need to know about the future of banking and insurance.

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The Financial Services Club brings together the world's leading practitioners to present their views of the future of the industry:

- **Charlie McCreevy**, Commissioner for the Internal Markets and Services for the European Commission, on the progress of MiFID and the PSD
- **Tim Collins**, Senior Vice President of Wells Fargo's Experiential Marketing, on how Wells Fargo use Second Life, Stagecoach Island, Social Networking and the New World of Web 2.0
- **Anthony Hilton**, City Editor of the Evening Standard, on the future of the City of London after the 2008 crisis
- **David Bagley**, Head of HSBC's Group Compliance, on the Current and Future Challenges for Compliance Functions
- **Sir John Gieve**, Deputy Governor of the Bank of England, on how the Central Bank Supports the Wealth of the Nation
- **Lindsay Tomlinson**, Vice Chairman of Barclays Global Investors, on the Future of Investing
- **John McFall**, MP and Chairman of the UK Government's Treasury Select Committee, on the Government's Plans to Stop Financial Firms Misbehaving
- **Trevor Williams**, Chief Economist for LloydsTSB, on the outlook for credit after the 2008 crisis
- **John Sculley**, former CEO of Apple Computers and President of Pepsi-Cola, Supply Chain Finance, a game-changer in Corporate Funding
- **Paul Lewis**, Financial Journalist & Presenter of the BBC's Money Box
- **Randle Williams**, Group Investment Actuary, Legal & General
- **Eli Lederman**, Chief Executive, Turquoise
- **Marion King**, Chief Executive, Vocalink
- **Bridget McIntyre**, Chief Executive, Royal Sun Alliance UK
- **Professor Michael Mainelli**, Co-Founder and Director of Z/Yen Group
- **Adrian Coles**, Director General, the Building Societies Association
- **Adam Kinsley**, Director, London Stock Exchange
- **Roy Vella**, Head of Mobile Payments, the Royal Bank of Scotland
- **James Gardner**, Head of Innovation, Lloyds TSB
- **Andrew Hill**, City Editor, the Financial Times
- **Paul Smees**, Chief Executive of APACS
- **Angela Knight**, Chief Executive, the British Bankers' Association
- **Peter Randall**, Director, Chi-x/Instinet

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The Financial Services Club has six major forums:

- **The Financial Services Club UK** meets at Lloyds' of London with meetings chaired by Chris Skinner, Chairman of the FSClub.
- **The Financial Services Club Ireland** meets at the Royal Dublin Society, chaired by the Chief Risk Officer of AIB, Michael Baume.
- **The Financial Services Club Central & Eastern Europe** meets at the British Embassy in Vienna, chaired by Thomas Labenbacher, Senior Vice President of Raiffeisen Bank .
- **The Capital Markets Chamber** meets in London, chaired by leading industry figure PJ Di Giammarino, Chief Executive of JWG-IT.
- **The Payments Forum** meets at Lloyds' of London, chaired by Eric Sepkes, Chairman of Gresham Computing.
- **Technology Trends** is a joint venture with Intellect, the UK trade association for the technology industry.

Meetings usually start at 6:00 in the evening and run through to around 9:00. Gatherings begin with a glass of wine and a chance to chat, followed by 6:30 – 7:45 the formal meeting agenda and then more time to drink and eat afterwards whilst catching up with old friends.

Invitation to join the Financial Services Club is by nomination only, and membership is open to professionals working for firms in the financial services markets including banks, brokers, fund managers, life and general insurance, as well as those who serve these markets including technology vendors, solutions providers, market associations, consultancies and academia.

Membership fees start from as low as £250 per year. Members are also able to take advantage of exclusive FSClub offers including discounts on books from Wiley Publishing, half-price subscriptions to *Banking Technology*, discounts to conferences from EFMA and IIR, and more.

Corporate membership entitles firms to send three representatives to each of the meetings, as well as guests. Corporate membership starts from £2,500, and many organisations have taken advantage of such membership including HBOS, Lloyds TSB, IBM and Logica.

Sponsorships are also available with the FSClub supported by several leading firms such as Fujitsu, Vocalink, Sterling Commerce and Invest Northern Ireland.

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Personal Memberships provide you with:

- an invitation for you to attend all the events of your chosen forum;
- access to the Club Website, blog, news services and speaker's presentations; and
- a personal licence to the Shaping Tomorrow Information Portal.

You can either join a specialist interest group:

- The Capital Markets Chamber
- The Payments Forum
- Technology Trends

for an annual fee of £250 plus VAT. Or join one of our regional groups:

	Annual fee
• The Financial Services Club UK (London)	£500
• The Financial Services Club Ireland (Dublin)	€500
• The Financial Services Club CEE (Vienna)	POA*

Basic Corporate Memberships provide you with:

- an invitation for one company seat at all the events of your chosen forum, with the ability to change the individual who attends each meeting according to the content;
- access to the Club Website, blog, news services and speaker's presentations; and
- a personal licence to the Shaping Tomorrow Information Portal.

Corporations can join a specialist interest group:

- The Capital Markets Chamber
- The Payments Forum
- Technology Trends

for an annual fee of £500 plus VAT. Or join one of our regional groups:

	Annual fee
• The Financial Services Club UK (London)	£1,000
• The Financial Services Club Ireland (Dublin)	€1,000
• The Financial Services Club CEE (Vienna)	POA*

The FSclub UK in London also offers **Large Corporate Memberships** for three seats at each meeting for £2,500, or six seats for £5,000 per annum.

Sponsorships of the specialist interest groups, regional groups or the FSclub as a whole is also available, as well as opportunities for advertising, organising one-off events and other services.

POA* (Price On Application).

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The Financial Services Club's Members are illustrated by this small selection of our constituency:



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